

*The greatest success we'll know
is helping others succeed and grow.*

Gregory Scott Reid



Since 1982, Coalition On Temporary Shelter has been committed to serving the most vulnerable members of the Detroit community. With a rich continuum of programs and services that empower people, COTS is proud to report measurable results of the agency's efforts.

COTS offers more than beds. At COTS, we Create Opportunities To Succeed by assisting families in reaching their housing, economic, health, education, and career goals through coaching, mentorship, and support as they strive to overcome homelessness and break the cycle of poverty for the next generation and beyond.

Thank you to all of our friends and supporters for helping COTS continue to meet the needs of persons in our community and to create permanent solutions to the problem of homelessness in Detroit.

Cheryl P. Johnson, CEO

COTS Impact - 2018

COTS Shelter and Permanent Supportive Housing (PSH) Programs



Family-Only Emergency Shelter

Children: 322 Adults: 198 Total: 520

Omega PSH

Children: 32 Adults: 39 Total: 71

Shelter Plus Care PSH

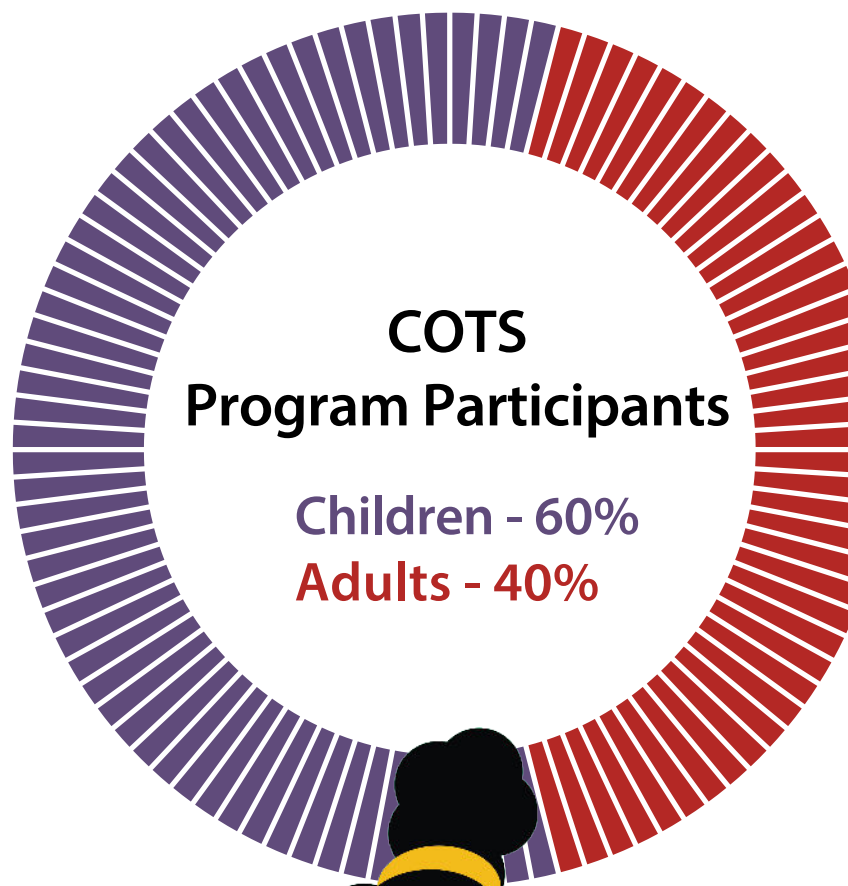
Children: 80 Adults: 110 Total: 190

Buermeyer Manor PSH

Children: 18 Adults: 11 Total: 29

Pathways to Housing PSH

Children: 162 Adults: 56 Total: 218



Children Served - 614

Adults Served - 414

Meals Served - 48,177

Nights of Shelter Provided - 36,786

Hours of Childcare Provided - 2,875

Total number of people
served **1,028**



COTS' Effectiveness (Fiscal Year Ending 6/30/2018)

Revenue and Support

General Contributions	\$3,713,024
In-Kind Contributions	\$961,352
Foundation Grants	\$701,425
Federal Grants	\$2,325,899
State Grants	\$472,854

Michigan Non-Profit Housing	\$5,232,032
Reimbursement for Services	\$13,317
Net Realized and Unrealized	
Gains on Investments	\$30,930
Interest Income	\$143,285
Endowment Contributions	\$18,863
Rent and Miscellaneous Income	\$361,387
Total Revenue and Support	\$13,974,368

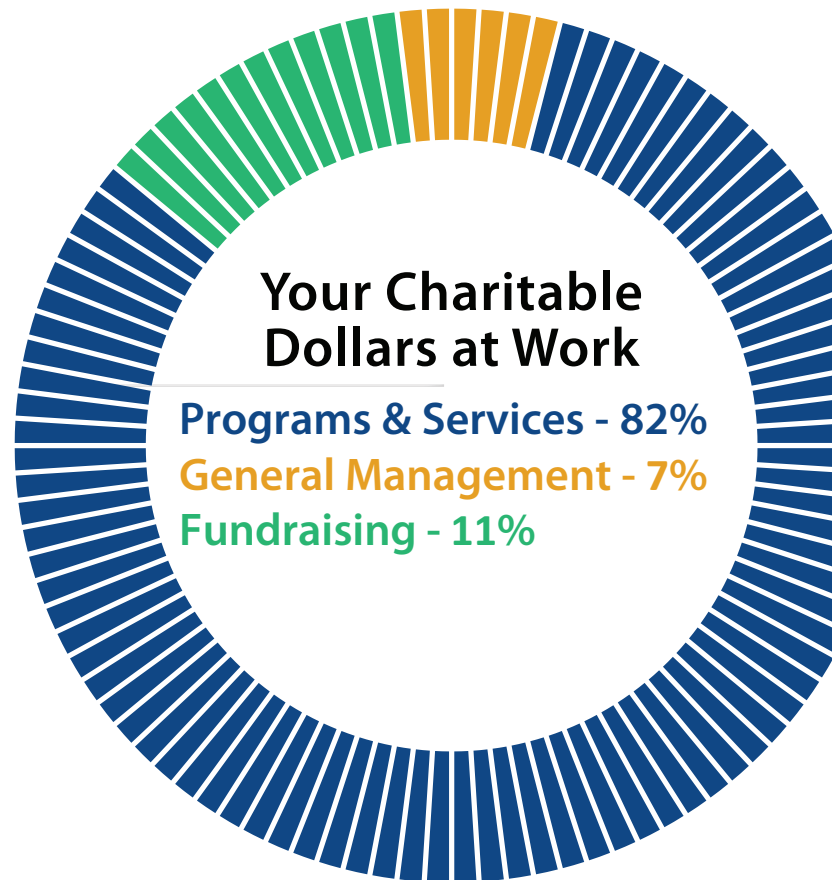
Expenses

Program Services:

Long-Term Shelter	
Emergency Shelter	\$3,513,230
Transitional Services	\$436,666
Permanent Supportive Housing	\$2,830,917
Total Program Services	\$6,780,813

Support Services:

Management and General	\$593,088
Fundraising	\$875,283
Total Expenses	\$8,249,184



**Increase in
Net Assets** **\$ 493,152**

**Contribution
From MNPH** **\$5,232,032**

**Increase in
Net Assets** **\$5,725,184**

**Net Assets
(Beginning of Year)** **\$15,982,935**

**Net Assets
(End of Year)** **\$21,708,119**

For the year ended June 30, 2018, the value of in-kind contributions were as follows:

Food \$ 198,753
Clothing & Other \$ 762,599

**Total In-Kind
Contributions** **\$961,352**